

# Indifference curve analysis

## 1. What is an indifference curve?

The indifference curve analysis was first developed by *Edgeworth, pareto* and *slutsky*. The most detailed presentation is given by *Hicks* and *Allen*. The indifference curve analysis of demand is also known as the ordinal utility analysis. It is based on ordinal utility, whereas the utility analysis of demand is based on cardinal utility.

**Indifference curve:** An indifference curve refers to the levels of the satisfaction of the consumer derived from a combination of two commodities. It is assumed that the various combinations give equal satisfaction to the consumer. The following indifference schedule clearly explains the various combinations of goods. The various combinations of the following two commodities give the same total satisfaction to the consumer.

### Indifference Schedule:

Combinations	Apples	Oranges	MRS
1	20	1	-
2	15	2	5:1
3	11	3	4:1
4	8	4	3:1
5	6	5	2:1

The above indifference schedule can be represented in the form of an indifference curve. In the diagram OX-axis refers oranges, OY axis refers Apples.

curves on the indifference map. All points in any one IC represent the same level of satisfaction to the consumer. But no point on one curve yield the same satisfaction as another point on another curve. Higher indifference curve represent greater satisfaction and lower IC represent lesser satisfaction. The set of indifference curve is called as indifference map.

## 2. Explain the properties of indifference curves.

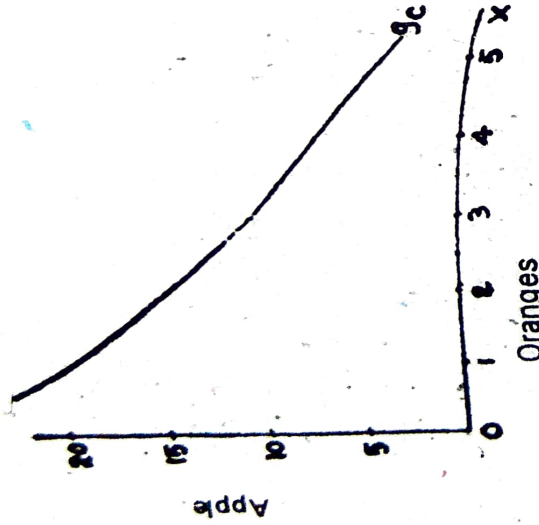
**Properties of indifference curve:** Indifference curves have three important properties or features (1) They always slope downward from left to right. (2) They are convex to the origin and (3) They never intersect each other.

1) The first property is that all *indifference curves necessarily slope downward from left to right*. The reason is if the consumer wants to have more of one good. He will have less of other good. As such, the indifference curve must slope downwards to the right. The indifference curve can neither be an upward-sloping curve nor a horizontal or vertical curve. The only possibility is that it must slope downwards to the right.

2) The second property is that they are *convex to the origin*. The indifference curve is normally steep first and tends to become horizontal. This property of indifference curve is based on the assumption of diminishing *marginal rate of substitution*. It is this diminishing rate of substitution which is responsible for the convexity of indifference curves. An indifference curve cannot be concave because such a curve represents an increasing marginal rate of substitution.

3) The third property is that *indifference curves never intersect each other*. This property is based on the assumption that different indifference curves represent different utilities. The figure shows that indifference curves cut each other which will never happen.

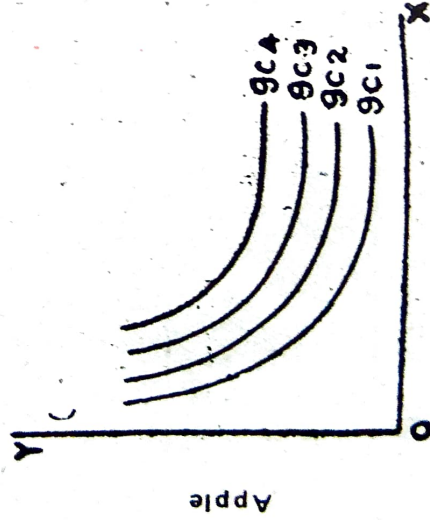
In the figure point A on  $IC_2$  represents a higher level of satisfaction than point B on  $IC_1$ . Point C is on both the curves



The different combinations are shown in the IC. The IC is an indifference curve showing the various combinations of two commodities which give the consumer equal satisfaction.

An indifference curve may be defined as the locus of various combinations of the two commodities which yield the same satisfaction to the consumer. Actually there are numerous indifference curves corresponding to each level of satisfaction.

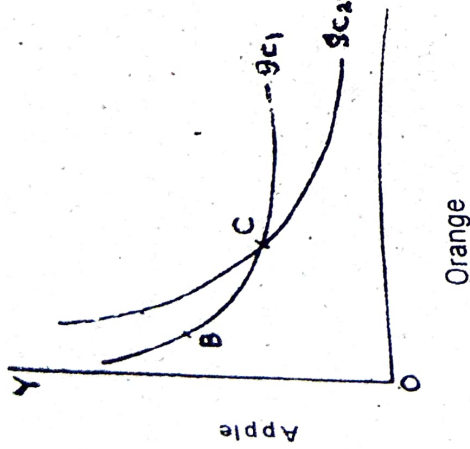
### Indifference Map:



Orange

The various indifference curves have been shown in the diagram. This is known as indifference map. There are various





which means that the level of satisfaction is the same. This is clearly impossible. Thus indifference curve never intersect each other. These are the important properties of indifference curves.

### CONSUMER EQUILIBRIUM

3. Explain consumer's equilibrium with the help of indifference curves.

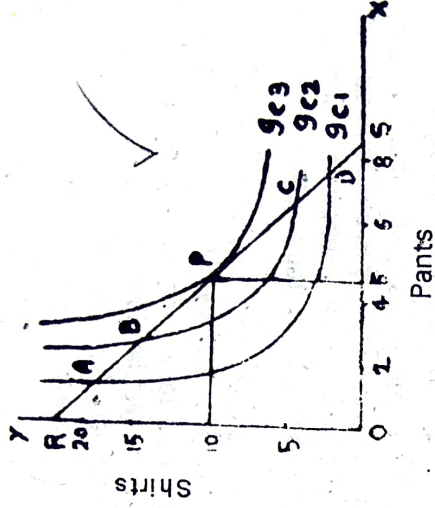
The consumer is said to be in equilibrium when he gets maximum satisfaction from his limited income. In order to explain how a consumer reaches equilibrium position, we have to make the following assumptions.

**Assumptions:**

1. The consumer has an indifference map showing the scale of preference for various combinations of goods. The scale of preference remains the same throughout the analysis.
2. The consumer has fixed amount of money to spend on two goods.
3. Prices of the goods are given and it is constant.
4. The consumer acts rationally and tries to maximise his satisfaction.

**Consumer's Equilibrium:** Suppose a Consumer has Rs. 200 of limited income. The fundamental condition of equilibrium is that

with him. He desires to spend on shirts and pants. The price of shirt is Rs. 10 and pant Rs. 20.



The consumer has an indifference map as shown in the figure.

Shirts are represented along OY axis and pants along OX axis. If the consumer spends all his money on shirts, he can get 20 shirts, (OR). If he spends all his money on pants, he can get 10 pants (OS). The line RS shows various combinations of shirts and pants which the consumer can get for his money income (Rs. 200). This line is called price line or Budget line.

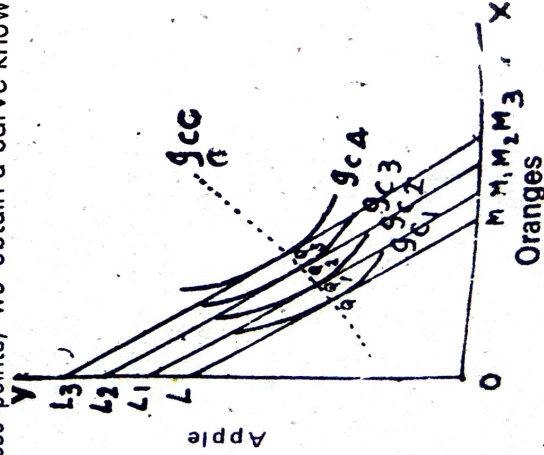
The question is which of those combinations he will select. At point P, the price line is tangent to the indifference curve. The consumer will be in equilibrium at this point. The combination of 5 pants and 10 shirts gives him maximum satisfaction. A consumer will attain equilibrium at a point where the price line cuts the  $IC_1$  at point A and  $IC_2$  at point B and C. These points represent lower level of satisfaction, any combination other than P give less satisfaction to the consumer.

Therefore point A indicates the ideal combination between two commodities, giving the consumer the maximum satisfaction with his limited income. At this point, consumer is in equilibrium. The fundamental condition of equilibrium is that

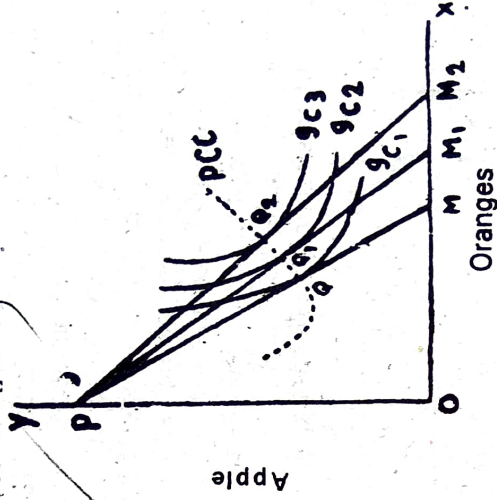
the marginal rate of substitution of the commodity X for commodity Y should be equal to the ratio of prices between two goods.

4. Explain income effect, price effect, substitution effect.  
 a) **Income effect:** The income effect may be defined as the effect on the purchase of the consumer caused by a change in income, when prices of goods remaining constant. An increase in income takes the consumer to a higher indifference curve  $IC_2$ . A decrease in income brings him down to a lower indifference curve  $IC_1$ . The income consumption curve ( $ICC_1$ ) traces the income effect.

As shown in the diagram, the consumer is in equilibrium at the point Q in the budget line LM. As his income increases, the income line price line or budget line shifts upwards to the right. The new budget line are indicated by  $L_1M_1$ ,  $L_2M_2$ . These lines are parallel to each other. There is no change in the prices of the two commodities. Only the income of the consumer has increased. The increase in income enables the consumer to purchase larger quantities of both the commodities. With the increase in income the consumer reaches equilibrium positions in his new budget line  $O_1Q_1O_2Q_3$ . By joining together these points, we obtain a curve known as the income consumption curve ( $ICC_1$ ).



consumption curve ( $ICC$ ). This curve indicates the changes in consumption of goods as a result of changes in income of the consumer. It usually slope upwards to the right. If one of the goods is an inferior good, it may slope upwards to the left or downwards to the right. Generally for inferior goods the income effect is negative.



b) **Price consumption curve or price effect:** The effect of a change in the price of a commodity on its purchase is known as the price effect. The price consumption curve (PCC) traces the price effect. For e.g., if the price of one of the two commodities changes, due to the change in price of one commodity, there is a change in the price line. The consumer in order to reach the new equilibrium moves on to another indifference curve. This movement can be termed as the "Price effect".

The price effect has been illustrated in the diagram, PM is the initial price line. Indifference curve touches the price line at the point Q. The initial point of equilibrium of the consumer is at Q. Now the price of oranges falls down.

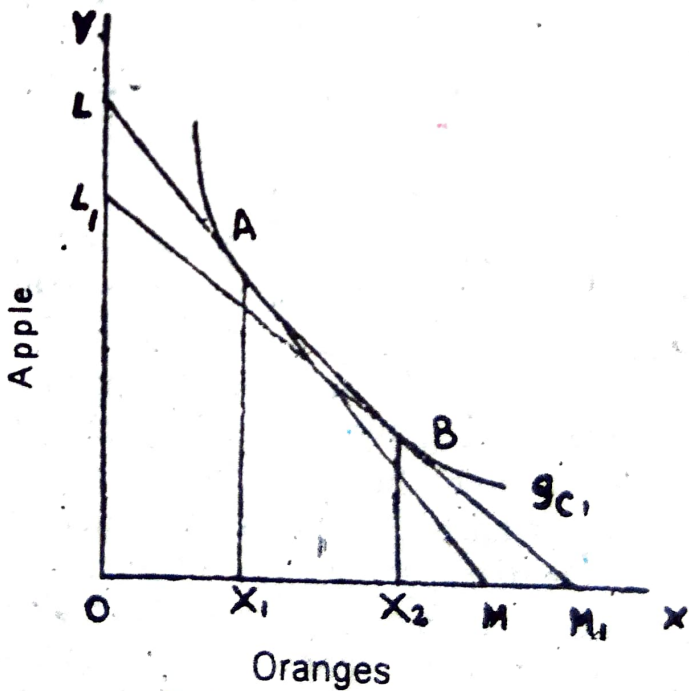
The new price line will be  $PM_1$ . This price line is tangent to the next higher indifference curve  $IC_2$  at  $Q_1$ . The consumer is now in equilibrium at point  $Q_1$  if there is still change in the price, price line will also change. The new price line is  $PM_2$ . The



new position of equilibrium will be at  $Q_2$ . If we join together the equilibrium points  $Q, Q_1$  and  $Q_2$ . We get the price assumption curve (Pcc). The Pcc shows the reaction of a consumer when there is change in the price for one of commodities. This shows the *price effect*.

**C) Substitution effects:** This substitution effect refers to the change in the demand of two commodities as a result of their relative change in prices, the total utility remaining the same. Substitution effect occurs when the relative prices of goods change and there is compensating variation in income. The consumer will substitute a commodity which is relatively cheaper for a commodity which is relatively dearer. This is a movement along an indifference curve.

The substitution effect can be illustrated with the help of a diagram.



Substitution effect

In the diagram, the two axis represents two goods.  $LM$  is the budget line and the equilibrium position is indicated by  $A$ . Suppose the price of orange falls, orange become cheaper and apple become relatively dearer. The cheapness of one and costliness of the other have neutralised or compensated each other. So the consumer remain on the same indifference curve.

The consumer finds new equilibrium point B on  $L_1M_1$ , the new budget line. It will be clear that the consumer has now more of orange and less of apple. The movement along the same indifference curve from A to B or from  $X_1$  to  $X_2$  represents substitution effect (i.e). The substitution of the dearer commodity by a cheaper commodity. The substitution effect is said to be always positive.